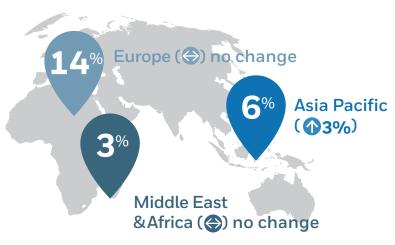
Honeywell

NOUTI OO

Global purchase plans remain steady; larger jets still command largest share of demand.

REGIONAL DEMAND





() - percentage change from 2015

AIRCRAFT DELIVERIES

8,600 new aircraft projected through 2026

valuation

650-675 projected

2016 deliveries PURCHASE PLANS BY AIRCRAFT CLASS

85% total valuation (Super midsized through business liner)

Midsize

10% total valuation (Light-medium, medium)

5% total valuation

66 We expect roughly similar delivery levels in 2016-2017 as the industry transitions to new models in a slow economic growth environment.

Brian Sill, President, Honeywell Commercial Aviation

SURVEY HIGHLIGHTS

57%	27%	<6-7%>	21%	65%
of new purchase plans will be large cabin jets	27% of surveyed fleets to be replaced or added to with new jets in next 5 years	Decrease from 2015 in value of forecasted deliveries	of planned purchases to be completed during 2016-2017 (similar proportion planning for 2015 and 2016 purchase)	of worldwide sales originate in North America

REGIONAL

Europe:

Gains in
European
purchase
plans
despite
Brexit & slow
growth
in EU



26% of new purchases planned by end of 2017

of fleets planned for replacement with new jet in next 5 years

Asia:

Continues at nearly doubledigit fleet growth over the last 5 years



19% of Asian purchases expected through 2017

China purchase plans match region

INDUSTRY

Operator needs

BRAND EXPERIENCE IS MORE IMPORTANT THAN EVER BEFORE

Continuing focus on large-cabin jets with:



Modern, high-tech avionics



Faster cruise Mach .85



Extended range in every class

Pre-owned jet inventories up

At ~10% of fleet, recently. Absolute numbers of aircraft up for sale has risen.



Operator concerns



Lower fuel burn

Cabin Amenities



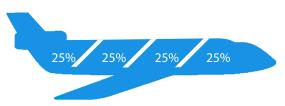
Comfort, productivity

Support & Maintenance Costs



Reliability, maintainability, service levels

Fractional ownership



Steady delivery performance is expected in developed economies in 2016-2017.

Find out more about Honeywell Business Aviation at aerospace.honeywell.com